

# STOP THE HIT

December 1, 2015

The Honorable Mitch McConnell  
Majority Leader  
United States Senate  
S-230, The Capitol  
Washington, DC 20510

The Honorable Harry Reid  
Minority Leader  
United States Senate  
S-221, The Capitol  
Washington, DC 20510

The Honorable Paul Ryan  
Speaker  
U.S. House of Representative  
H-232, The Capitol  
Washington, DC 20515

The Honorable Nancy Pelosi  
Minority Leader  
U.S. House of Representatives  
H-204, The Capitol  
Washington, DC 20515

Dear Majority Leader McConnell, Minority Leader Reid, Speaker Ryan, and Minority Leader Pelosi,

On behalf of the Stop the HIT Coalition, composed of 36 employer groups and trade associations representing millions of employees and the self-employed, *we urge you to include* language to repeal the health insurance tax on small business (HIT), enacted by the Affordable Care Act (ACA), in any end of year legislative packages. Repealing this tax would save small business \$150 billion in new costs over the next ten years.

The HIT falls squarely on the shoulders of America's small businesses. It directly impacts those purchasing in the fully insured market where most small employers buy their insurance. A recent study conducted by the National Federation for Independent Business (NFIB) estimates that the **HIT could cost up to 286,000 jobs and nearly \$33 billion in lost sales by 2023.**

The Stop the HIT Coalition just released a nationwide poll, which found that nearly **two-thirds of small businesses surveyed were concerned about the impacts of the HIT.** In the same poll, nearly eight in ten small business owners say increased health insurance costs will force them to make changes to their business — one-third say they will reduce health insurance offerings, one-third will delay business investments and one-third say they will stop hiring new employees. There is legislation in both the House and Senate to repeal this tax that

has the support of over 51 percent of Congress – **275 bipartisan cosponsors** between both bills. We hope you will consider a repeal of this tax in any end of year legislative packages. This will go a long way in helping make healthcare more affordable for America’s small businesses.

Sincerely,

American Council of Engineering Companies  
American Farm Bureau Federation  
American Hotel and Lodging Association  
American Rental Association  
American Supply Association  
Associated Builders and Contractors  
Associated General Contractors  
Auto Care Association  
Automotive Recyclers Association  
Independent Electrical Contractors  
International Housewares Association  
National Association of Convenience Stores  
National Association of Health Underwriters  
National Association of Wholesaler-Distributors  
National Club Association  
National Federation of Independent Business  
National Lumber and Building Material Dealers Association  
National Restaurant Association  
National Retail Federation  
National Roofing Contractors Association  
National Small Business Association  
Petroleum Marketers Association of America  
Professional Golfers Association  
Retail Industry Leaders Association  
Society of American Florists  
Specialty Equipment Market Association  
U.S. Chamber of Commerce